

Corporate Factsheet

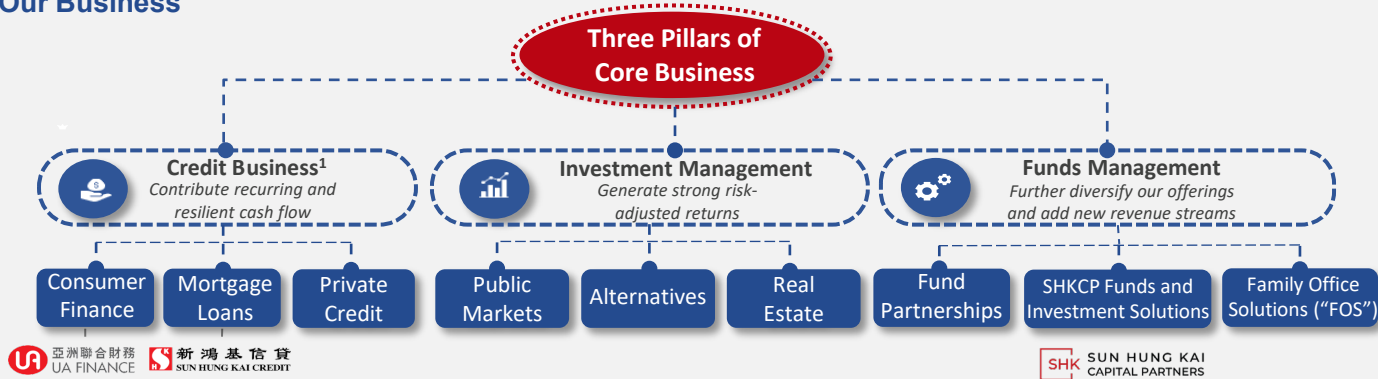
Who We Are

Sun Hung Kai & Co. Limited (SEHK: 86) ("SHK & Co." / the "Company", together with its subsidiaries, the "Group") is a leading Hong Kong-based financial institution recognised for its expertise in alternative investments and wealth management. Since 1969, the Company has built a diversified investment portfolio across public markets, credit and alternatives strategies including real estate and private equity, delivering long-term risk-adjusted returns.

Leveraging its deep-rooted Asian heritage, SHK & Co. supports and nurtures specialist emerging asset managers in the region, empowering them to excel. SHK & Co. also utilises its long-standing investment expertise and resources in providing tailored investment solutions to like-minded partners and ultra-high-net-worth investors through its Family Office Solutions. As at 31 December 2023, the Group held about HK\$41 billion in total assets.

- Credit business to generate recurring and resilient cash flow and provide steady returns that are largely uncorrelated to capital markets
- Investment Management to generate attractive risk-adjusted returns leveraging the Group's expertise and global network
- Funds Management to add new revenue streams and solidify the Group's transformation into a leading alternative investment platform
- Proactive capital management with an emphasis on capital efficiency driving long-term sustainable growth

Our Business



1. Formerly known as Financing business. We renamed the segment to Credit business to better reflect its products and services.

Investment Edges

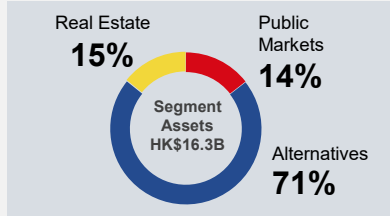
- Diversified businesses position us well to deliver resilience amid volatile markets
- Consumer Finance arm successfully launched SIM credit card in 2023 tapping into new customer segments
- Funds Management business closed 2023 with AUM nearing the US\$1 billion milestone, with external capital contributing to 63% of the total
- FOS made encouraging progress leveraging the Group's wider relationships to link up with family offices and HNWI's

2023 Annual Results Highlights

Revenue HK\$3,916.6m -3.4%	Second Interim Dividend HK14c + HK\$5.9m share buyback Consistent
Pre-tax Profit HK\$76.6m* Attributable Loss narrowed to HK\$471.4m* Turnaround	BVPS HK\$10.8 -5.3%

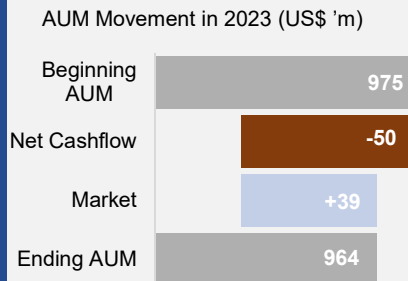
* The significant improvement YoY was mainly due to less mark-to-market losses in the Investment Management division

Investment Management

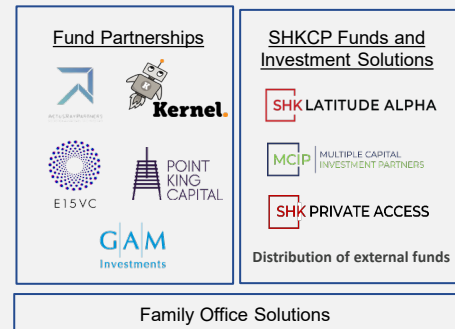


- Annual return of Investment Management improved by 590 bps YoY with the new segment Special Situations gaining 19.3%
- Pre-tax loss narrowed by 46.8% YoY, primarily driven by the decline in unrealised loss on Alternatives and Real Estate
- During 2020 - 2023, the cumulative realised gain on Alternatives and Real Estate was HK\$5,161.5 million, and the four-year total return of the Investment Management segment was 18.6%

Funds Management



Funds Management Business Line



Family Office Solutions

