Investor Relations Contact Ms. Shirley Zhang Vice President, Investor Relations



A leading alternative investment platform **Corporate Factsheet**

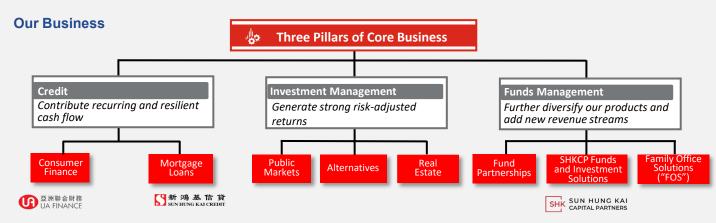
Who We Are

ENDURE. ADAPT. EXCEL

Sun Hung Kai & Co. Limited (SEHK: 86) ("SHK & Co." / the "Company", together with its subsidiaries, the "Group") is a leading Hong Kong-based financial institution recognised for its expertise in alternative investments and wealth management. Since 1969, the Company has built a diversified investment portfolio across public markets, credit and alternatives strategies including real estate and private equity, delivering long-term risk-adjusted returns.

Leveraging its deep-rooted Asian heritage, SHK & Co. supports and nurtures specialist emerging asset managers in the region, empowering them to excel. SHK & Co. also utilises its long-standing investment expertise and resources in providing tailored investment solutions to like-minded partners and ultra-high-net-worth investors through its Family Office Solutions. As of 30 June 2024, the Group held about HK\$39.5 billion in total assets.

- Credit business to generate recurring and resilient cash flow and provide steady returns that are largely uncorrelated to capital markets
- Funds Management to add new revenue streams and solidify the Group's transformation into a leading alternative investment platform
- Investment Management to generate attractive risk-adjusted returns leveraging the Group's expertise and global network
- Proactive capital management with an emphasis on capital efficiency driving long-term sustainable growth



Investment Edges

Diversified businesses position us well to deliver resilience amid volatile markets and economic headwinds



Funds Management closed 1H 2024 with AUM^{of} US\$1.2 billion, a new record since launch



Investment Management's performance continued to improve in 1H 2024 with proactive portfolio management



Consumer Finance's new product, SIM credit card accumulated transaction volume of HK\$1.0 billion by end of 1H

2024 Interim Results Highlights



Figure was as at 30 June 2024

"AUM" refers to assets under management by SHKCP and SHKCP's seeding partners

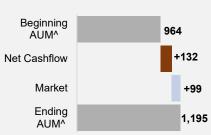
Investment Management



- Alternatives and Real Estate segments recorded an unrealised gain of HK\$172.2 million for 1H 2024, mainly due to the solid returns contributed by Hedge Funds after actively adjusted towards a more conservative exposure.
- Realised loss on Alternatives and Real Estate mainly reflected rebalancing of the Hedge Funds portfolio, partly offset by realised gains from distributions of the Private Equity segment .
- Net loss on Public Markets decreased by 72.1% YoY to HK\$55.0 million as a result of our active diversification and reduction of the exposure.

Funds Management

AUM' Movement in 1H 2024 (US\$ 'm)



Funds Management Business Lines



Strategic Alliance with GAM Investments ("GAM")

The strategic alliance aims to drive growth and enhance client coverage and capabilities across Greater China.



- Proven Track Record: GAM's nearly 40-year commitment to the region, combined with SHK & CO's strong market presence and expertise since 1969, offers a powerful alliance dedicated to clients' financial success.
- Enhanced Resources: This alliance brings more resources, expertise, and products tailored to meet clients' investment needs.
- Client-Centric Approach: Our focus remains on delivering exceptional value and maintaining the strong relationships with clients.