

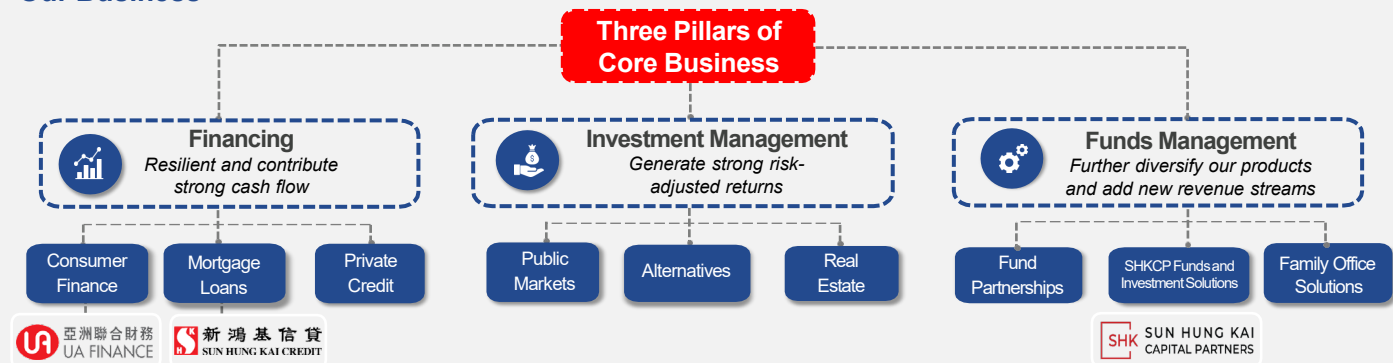
Corporate Factsheet

Who We Are

Sun Hung Kai & Co. Limited (SEHK: 86) ("SHK & Co.", together with its subsidiaries, the "Group") is a leader in alternative investing headquartered in Hong Kong. Since its establishment in 1969, the Group has owned and operated market-leading platforms in Financial Services. The Group invests across Public Markets, Alternatives and Real Estate and has an established track record of generating long-term risk adjusted returns for its shareholders. In recent years, it has extended its strategy to incubate, accelerate and support emerging asset managers in the Asian region. It is also the major shareholder of a leading Consumer Finance firm, United Asia Finance Limited. The Group held about HK\$43 billion in total assets as at 31 December 2022.

- > Resilient Financing business that contributes strong cashflow
- > Over HK\$17.6B* in Investment Management generating strong risk-adjusted returns over the long-term
- > Fast growing, flexible and diversified Funds Management platform driving the Group's transformation
- > Robust financial position, ample liquidity and diversified businesses
- > Continued return to shareholders through consistent dividend policy and share buyback
- > Creating sustained value for all our stakeholders as an ESG-conscious firm

Our Business



Investment Edges

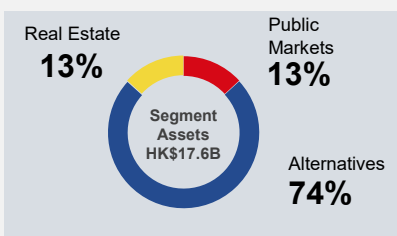
- Diversified and complementary businesses position us well to navigate the continued uncertainties
- A 20.5% of total return on Investment Management business for 2020-2022
- Funds Management acts as a catalyst for future growth
- Solid track record of delivering returns to shareholders

2022 Annual Results

| | |
|---|--|
| Revenue HK\$4,054.1m -6.2% | Annual Dividend HK26c + HK\$5.9m share buyback Consistent |
| Attributable Loss HK\$1,535m* Basic Loss Per Share: HK78.2c N/A | BVPS HK\$11.4 -10.2% |

* Predominantly driven by the mark-to-market losses taken by the Investment Management segment
* As at 31 December 2022

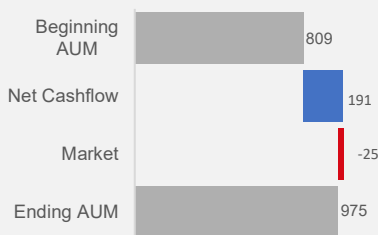
Investment Management



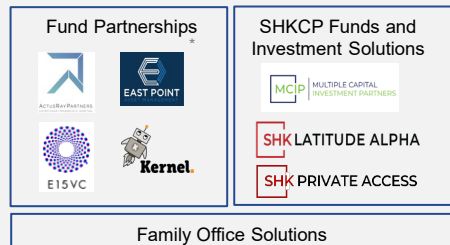
- Adopted various active hedging strategies and rebalanced certain investments in a timely manner to protect portfolio relative to benchmark indices amid the sharp fall in asset prices in 2022
- Optimized expertise and strengthened risk management and portfolio management systems to facilitate further institutionalization
- Continue to proactively manage investments and explore group synergies

Funds Management

- AUM Movement in 2022 (US\$ 'm)



- Funds Management Business Line



* In February 2023, Regal Partners acquired East Point via receiving the transfer of revenue share rights from SHKCP

Family Office Solutions

