

Corporate Factsheet

Who We Are

Sun Hung Kai & Co. Limited (SEHK: 86) is a leader in alternative investing headquartered in Hong Kong. Since its establishment in 1969, the Group has owned and operated market-leading platforms in Financial Services. The Group invests across public markets, alternatives and real assets and has an established track record of generating long-term risk adjusted returns for its shareholders. Most recently, it has extended its strategy to incubate, accelerate and support emerging asset managers in the Asian region. It is also the major shareholder of a leading Consumer Finance firm, United Asia Finance Limited. The Group currently holds about HK\$48 billion in total assets as at 30 June 2021.

- Majority shareholder of UA Finance (Consumer Finance) and Sun Hung Kai Credit (Mortgage Loans)
- Over HK\$20.3B* in Investment Management, spanning real estate, private and public markets
- Experienced private equity and hedge fund investor, making more than 100 commitments over the last decade
- Fast growing, flexible and diversified Funds Management platform
- Strong cash flow and balance sheet
- Supports community via Sun Hung Kai & Co. Foundation

Our Journey of Transformation



50 Years of Excellence in Financial Markets

HK\$48B total assets*

Committed to generating long term capital growth for shareholders

1969 - 2006

- A Pioneer in the Brokerage and Wealth Management Industry
- Listed in Hong Kong in 1983
- Allied Properties acquired majority stake in 1996

2006 - 2015

- Consumer Finance market leader
- Entered China in 2007
- Leading independent Broker and Wealth Manager

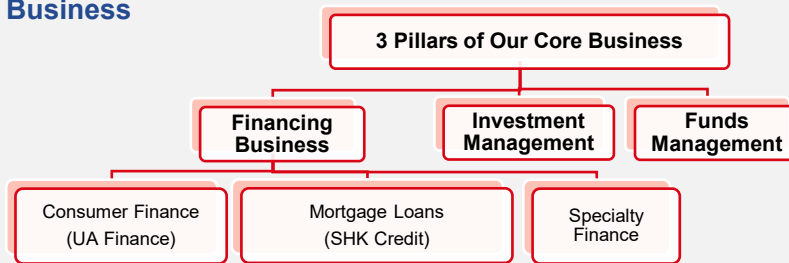
2015 - 2020

- Strategic transformation into Investment Management since 2015
- Everbright Securities Company Limited acquired 70% of the Sun Hung Kai Financial business (with the business renamed as Everbright Sun Hung Kai)
- Developed Mortgage business
- Built Investment Management platform leveraging our strengths

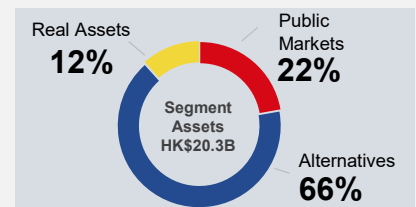
From 2020

- Sold remaining stake (30%) in Everbright Sun Hung Kai in 2020
- Extended the Investment Management business into Funds Management Platform

Our Business



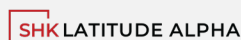
Investment Management



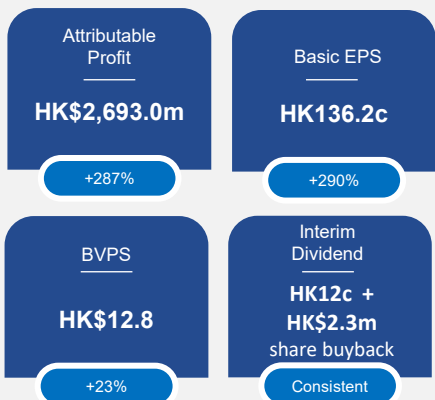
- Program started in 2015 after sale of brokerage to Everbright Securities
- Has grown to over HK\$20.3B* in assets and generated consistently risk-adjusted returns over the past 5 years
- Built a strong network with the investment community and established SHK & Co. as a proactive, reliable and reputable partner
- Incubated and spun out first fund onto Funds Management platform

Funds Management

- Add additional revenue stream and diversified products
- Leverage the existing investment management platform, corporate services and marketing capabilities of SHK & Co.
- SHK Capital Partners, our funds management vehicle, has received Type 1 & 9 licenses by SFC
- Has committed and launched five partnerships (East Point, E15VC, ActusRay, MCIP and SHK Latitude Alpha) to date
- Strong pipeline for new fund launches in 2021, covering various strategies including Crypto, Equity Long/Short and Index Arbitrage



2021 Interim Results Highlights



Investment Edges

- Resilient Financing business as a strong financial foundation
- High profitability of the Investment Management business
- Solid track record of delivering returns to shareholders
- Funds Management acts as a catalyst for future growth

FM Collaboration Model Advantages

Flexible collaboration model allows SHK to interface with best talent regardless of stage

Range of Investment Options

Flexible Working Capital

Incubate

Collaborate

Limited Partner

Accelerate

- Seed capital plus working capital give the manager a longer runway and other LPs certainty of their longevity
- Warehousing financing can allow managers to secure private deals before fund launch
- This type of support is uncommon and gives SHK an advantage in attracting good managers